

Manotick Tennis Club

AGM

October 10, 2018



Agenda

- Overview of 2018
 - Club champions
 - Volunteer recognition
 - Joyce Sorensen Award for Good Sportsmanship
 - Member report
 - Financial report
 - Program report:
 - Highlights
 - Issues
 - Results of pickleball pilot
- Proposed capital expenditures for 2019
- Election of 2019 Executive
- Close

2018 Club Champions

- Mixed: Eamonn Garry / Regina de la Campa, Runners-up: Phil and Hannah Johnson
- Men's Singles: James Hartley, Runner-up: Eamonn Garry
- Women's Singles: To be completed
- Women's Doubles: Paula Jokiel / Janet Heneghan, Runners-up: Jane Wilson / Kim McCleery
- Men's Doubles: James Hartley / Lawrence Springstead, Runners-up: Eamonn Garry / Phil Johnson
- Boy's Singles: To be completed

Thanks to our volunteers

- Leagues
 - Captains (Phil Johnson, Chris Fisher, P-Y Bourduas, Jane Wilson, Debbie Cowan)
- Facilities
 - Tin Ng
- Tournament Coordinator
 - Elliot Jackson
- Pickleball:
 - Erin Fitzpatrick, Wayne Murphy, Mike Gauthier, Tin Ng, Julie Love and more
- Morning round robins
 - Julie Love & Brian Grant
- Socials
 - Julie Love, Claire & Paul Beaudry, Jane Wilson & Elliot Jackson, Wednesday afternoon women
- Everyone who showed up to open and close the club!

Joyce Sorensen Award for Good Sportsmanship

- Generously donated by her family
- Award: Celtic Mounted Quaich Bowl
- Award Criteria
 - Makes tennis fun for everyone
 - Encourages and inspires others with a positive attitude
 - Shows a sense of decorum, respecting the game of tennis and club members
 - Plays for the love of tennis
- Congratulations to Elliot Jackson

Manotick Tennis Club

Operational Report 2018



2018 Membership

Year	Adults	Juniors	Total	YtY % Incr/ (Decr)
1999	177	104	281	
2000	203	110	313	
2001	240	146	386	
2002	256	150	406	
2003	253	149	402	
2004	257	157	414	
2005	244	153	397	
2006	241	131	372	
2007	284	148	432	
2008	301	176	477	
2009	332	214	546	
2010	369	204	573	
2011	323	163	486	
2012	361	187	548	
2013	342	129	471	-14%
2014	372	179	551	17%
2015	341	133	474	-14%
2016	316	102	418	-12%
2017	279	78	357	-15%
2018	324	99	423	* 18%

* Includes 29 Pickleball

➤ Count increase to **423** or 18%

➤ Includes 30 Pickleball

members

➤ Improved Renewal Rates

➤ Total Membership: 60%

(vs 46% LY)

2018 Top Member Bookings

			2016	2017	2018
#1	Tin Ng		99	63	115
#2	Kim Brownrigg		96	107	102
#3	Barb Nicoll		114	71	97
#4	Donna Boudreau		122	106	80
#5	Helen Dmytrow		72	70	74
#6	Erin Fitzpatrick				71
#7	Marilyn Nicoll				66
#8	Lawrence Springstead				66
#9	Jen Postun				62
#10	Linda Hibbert				62

2018 Financial Highlights

- **Revenue**

- Membership: \$28,968; Increase of \$2,130 from 2017; Includes \$1,091 from Pickleball.
- After School and Camps: \$26,186. \$6,501 increase from 2017.
- **Total Revenue: \$57,525;** Increase of \$9,282 from 2017

- **Expenses**

- **Total Expense: \$44,973;** Increase of \$4,241 from 2017
 - \$910 of extraordinary items in 2017 for Pickleball equipment

- **Profit / (Loss)**

- **Profit of \$12,552;** Increase of \$5,041 over 2017

- **Projected 2019 Season Opening Cash Balance**

- **\$25,300;** versus \$13,00 in 2017

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Program Report:

Highlights, issues, pickleball pilot



2018 Highlights

- **Higher revenue:** Membership, lessons, camps
- **Higher member participation rates:**
 - Friday morning mixed doubles
 - Thursday evening socials, round robin
 - Daytime end-of-year tournament
- **Better sharing of courts during busy times:** 8-10am during July & August
- **New programs/services:** Community Open House, Pickleball, September lessons, Daytime doubles end-of-year tournament, Partnerships with schools
- **Div 1 mixed doubles won NCTA!**
- **New (first ever) tennis agreement signed with City**

Issues

- **Court and clubhouse access control system** failed several times
- **Court conditions** a weak point for member satisfaction in 2017; no repairs completed in 2018
- **Ladders:** Never ran due to lack of volunteers
- **Maintenance:** Lost most of our maintenance volunteers
- **Court reservation/registration system**
 - Requires lots of manual work by volunteers (reporting, different payments, member management)
 - Some dissatisfaction from members/camp parents)i.e. no auto-unsubscribe, charges wrong amounts, etc.)

Results of pickleball pilot

- 30 pickleball-only members
- Several tennis members also play regularly
- Good turnout for restricted hours – 8-20 players
- Excellent feedback from players
 - Liked facilities: washrooms, windscreens, large enough courts, extra paddles
 - Liked club atmosphere: socials, green space, welcoming atmosphere
- Pilot programs
 - Ran beginner, intermediate, and advanced drop-ins with volunteers
 - Mike Gauthier offered lessons and a couple of free clinics

2019 Goal: Grow pickleball to 100 members

- Fast-growing sport with seniors, adults
- Area is underserved
- Grants available for infrastructure
- Proposed:
 - Converting court 6 to pickleball only
 - Increasing pickleball membership price to reflect greater service

Motion: Spend for 2019 Season

We the membership authorize the MTC board to spend up to*:

1. \$4,000 to replace / update the club access control system
 - a) Controller board, computer, software as needed
 - b) Maintain existing fobs / fob readers
 - c) Member access to court 6
 - d) Wiring as needed
2. \$15,000 for repairs on court 5 and 6, subject to receiving a grant for new pickleball infrastructure
 - a) Repair (fill cracks) and convert court #6 to Pickleball only with permanent nets + repaint
 - b) Repair (fill cracks) and repaint court #5 for tennis only
3. \$2000 to upgrade the online payment/court reservation system

*Exclusive of HST

Actions: That the board investigate

1. Funding options for fence repair at court level
2. Different (and more) options for drying courts
3. Pickleball programs (i.e. clinics, leagues, lessons)
4. Patio furniture

Proposed 2019 Executive

- President – Lori Gadzala
- Vice President – Phil Johnson
- Treasurer / Membership – Rob Mulrooney
- Programs Director – Paula Jokiel
- Director – Gibb McKay
- Director – Elliot Jackson
- Director – Debbie Cowan
- Director – Diana Dowthwaite